



CONTRIBUTION COMPASS

BY SIRDAR

Maximising Team Contribution

Course Overview

Introduction

The Sirdar Contribution Compass is a profiling tool that enables people to understand both their area of maximum contribution to a team, company or organisation and how they can leverage the most value for themselves and for their organisation. When there is a balance of natural energy around a board room table, in an executive or management group, or across the operational or frontline team, there is a much more effective flow, and in turn results, for the directors, team members and the business as a whole. A company that is focused on maximising its growth opportunities should commit to consciously understanding and bringing into balance the natural energies of its board, team and key functions.

 @ContCompass

 Contribution Compass by Sirdar

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 www.contributioncompass.com

Features and Outcomes

This course is an outcomes-focused one-day facilitated event that aims to equip the attendee with a deeper understanding of the Contribution Compass and its eight natural energy profiles. It also provides the attendee with an interactive experience and practical insight into how to apply this tool to deepen team engagement, build effective teams and improve communication and organisational learning. In this way contribution can directly drive business performance. Executives, entrepreneurs and team members alike will learn how to apply this tool to maximise contribution – individually and collectively.

The overall outcomes of the course are therefore as follows:

- Clarify understanding of the purpose and application of the Contribution Compass – deepening long-term employee engagement and accelerating financial growth by maximising contribution
- Establish foundational knowledge of the profiling tool and the eight Contribution Compass profiles to a sufficient level that the knowledge gained can be practically applied within a team
- Develop an understanding of the profile-based tools available to build an effective team through communication, recruitment and profile-aligned management

Who Should Attend

This course is ideal for business leaders and entrepreneurs who recognise the importance of an engagement team of people doing what they love and what they do best. It is also highly valuable for anyone who would like to learn more about working with their own profile while maximising their engagement with the other profiles. Entrepreneurs, executives, managers and directors will especially benefit through the emphasis on applying this tool in a practical manner and unlocking the full value of the natural energy profiles.

Registration

To register for this course or enquire further, contact +27 (72) 057 4795 or info@contributioncompass.com



Schedule

08:00 Arrival and registration

08:30 Commences

Maximising Contribution

- Brief introductions
- The purpose of maximising contribution and return
- Exercise: What is your 'New World' to be discovered?

Natural Energy

- The four natural energies: Applied in effective questioning, drivers of growth and learning styles
- Exercise: Finding the lead of a story

10:30 – 10:45 Refreshments

Contribution Compass (CC) Profiles

- Introduction to the eight profiles
- Exercise: What happens when you are not in your flow?
- Reflection and discussion

12:30 – 13:15 Lunch

Building an Effective Team

- The CC as a tool for team effectiveness: recruitment, selection and management
- Exercise: Balancing the team
- Exercise: Focused recruitment
- Reflection and discussion

14:30 – 14:45 Refreshments

Maximised Messaging

- Natural energies and communication: applying questioning, learning styles and drivers of growth
- Exercise: Profile-aligned communication
- Reflection on the 'New World'
- Closing

16:30 Course ends